

# Monica FIGLIOLA



**Monica Figliola**

Senior Loan Officer

NMLS ID #848457

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“Originating mortgages is much more than a job, it is my career. I pride myself on being available to my clients any day, any hour. This past year alone, I have closed over \$30 million in home loans. Working in the mortgage industry since 2006, I have an invaluable understanding of all stages of the loan process, making for a smooth transaction for my clients.

I am eager to find the best mortgage deal, surpass expectations, and close loans on time. My clients value my honest approach and genuine concern to help them meet their financial goals.”

## Why you'll love working with Monica and her Team:

**Experience:** Monica is a Nationally Top Ranked Mortgage Loan Originator with Scotsman Guide as well as being ranked #398 in the U.S. for top dollar volume.

**Customer Service:** Monica will work alongside your processor and underwriter to be sure you are taken care of every step of the way. Quick responses, a high level of customer service and the ability to multi-task ensures you are in good hands.

**The Right Mortgage Package:** Our clients love our low rates, no lender fees, upfront costs and no PMI options. We truly work hard to offer the right mortgage package tailored to fit your buyers' financial goals. Loans are not one size fits all, we make sure to review all available loan options to ensure the best fit for each customer.

**Availability:** Making it easy to communicate throughout the process is a priority. We are quick to send alerts and updates in real time. If something does come up Monica will be available after hours to take your call and will work to find a solution to keep the process moving.

**On Time Closings:** Our clients are very important to us. With our business model and team concept, we strive to get the job done quickly and efficiently. We have designed a system meant to expedite the loan process and ensure on time closings.



**We've paid over  
\$15 million in closing  
costs for our clients**

## Have Confidence Choosing Keller Mortgage:

- Built by Keller Williams Agents for Keller Williams Agents
- Fannie Mae Approved Direct Lender
- HUD Approved with In-House Underwriting
- Over \$5 Billion of Loans Closed
- Self Employed Specialist Available
- Home to Multiple Nationally Ranked Loan Officers

## Get More With Keller Mortgage:

- No Lender Fees when a KW Agent is a party to the transaction
- \$1,000 Lender Credit When a KW Agent is a party to the transaction (loan amount must be at least \$150,000)
- True DU® Pre- Approvals (DU is a registered trademark of Fannie Mae)
- No Deposits for Appraisals
- No Lock in Fees
- Exclusive KW Agent App
- Buyer Incubation
- KW Agent Referral Program
- Accelerated Closings
- Customized Product Offers
- Close On Time

# KELLER Mortgage

**Built by KW Agents for KW Agents**

[www.KellerMortgage.com](http://www.KellerMortgage.com)

Company NMLS# 140234

