

Martin GALLO



Martin Gallo
Senior Loan Officer
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“I am a Senior Loan Officer with 20 years in the mortgage industry and a track record in building relationships with my clients and referral sources. I strive to make my customers live easier. I think it is very important to get to know my clients well, listen to their needs and then provide a clear explanation of the mortgage process up-front to eliminate any issue at the closing table. I am also Spanish bilingual, who not only speaks the language but also understands the culture and thought process. Aside from my profession in the mortgage industry, I am married and a father of two boys. I enjoy running marathons, coaching soccer and I am also a Cub Scout leader.”

ADDITIONAL LANGUAGES: Spanish

Why you'll love working with Martin and his Team:

Experience: Martin has been in the Mortgage Industry for over 20 years. With extensive product knowledge for clients of all wealth levels he has successfully averaged over \$80 million dollars in closed home loans per year. Martin's top priority is to assist clients in making the best mortgage decision with the highest level of customer service.

Customer Service: Martin will work alongside your processor and underwriter to be sure you are taken care of every step of the way. Quick responses, a high level of customer service and the ability to multi-task ensures you are in good hands.

The Right Mortgage Package: Our clients love our low rates, no lender fees, upfront costs and no PMI options. We truly work hard to offer the right mortgage package tailored to fit your buyers' financial goals. Loans are not one size fits all, we make sure to review all available loan options to ensure the best fit for each customer.

Availability: Making it easy to communicate throughout the process is a priority. We are quick to send alerts and updates in real time. If something does come up Martin will be available after hours to take your call and will work to find a solution to keep the process moving.

On Time Closings: Our clients are very important to us. With our business model and team concept, we strive to get the job done quickly and efficiently. We have designed a system meant to expedite the loan process and ensure on time closings.

**We've paid over
\$15 million in closing
costs for our clients**

Have Confidence Choosing Keller Mortgage:

- Built by Keller Williams Agents for Keller Williams Agents
- Fannie Mae Approved Direct Lender
- HUD Approved with In-House Underwriting
- Over \$5 Billion of Loans Closed
- Self Employed Specialist Available
- Home to Multiple Nationally Ranked Loan Officers

Get More With Keller Mortgage:

- No Lender Fees when a KW Agent is a party to the transaction
- \$1,000 Lender Credit When a KW Agent is a party to the transaction (loan amount must be at least \$150,000)
- True DU® Pre- Approvals (DU is a registered trademark of Fannie Mae)
- No Deposits for Appraisals
- No Lock in Fees
- Exclusive KW Agent App
- Buyer Incubation
- KW Agent Referral Program
- Accelerated Closings
- Customized Product Offers
- Close On Time

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